



REQUEST FOR CITY COUNCIL ACTION

MEETING DATE:

March 18, 2020

DEPARTMENT:

Finance

DIVISION:

Purchasing

- ☒ Motion
- ☐ Resolution
- ☐ Ordinance - Introduction
- ☐ Ordinance - Adoption
- ☐ Public Hearing

TITLE:

Cooperative Purchase Agreement: Cardiac Monitors

SUMMARY RECOMMENDATION:

Authorize the purchase of 20 Zoll X Series Manual Monitor/Defibrillators utilizing a cooperative purchase agreement originated by the City of Tucson, for an estimated cost of \$776,819.14 to:

Zoll Medical Corporation Chelmsford, Massachusetts

(Fire Department - Bid #2020-20000076)(Steve Irr - Robin R. Wilson)

REPORT:

The cardiac monitor/defibrillator purchases are replacements for current cardiac monitors that have reached their end of life, will no longer be supported by the manufacturer, and will lose FDA approval in February 2021.

The new cardiac monitors will allow the department to continue to provide advanced life support care to the community. These units have the capability to monitor heart rhythms, acquire a 12-lead electrocardiogram (ECG), external heart pacing, vital signs, oxygen saturation, and other medical information. The cost of the units includes a six-year extended warranty.

By placing an order before the end of March 2020, the City is eligible for a trade-in allowance for current monitors of \$2,000 per unit. If the order is not placed before the end of March, the City will not be granted the \$2,000 per unit trade-in amount as these units will not have any resale value due to the lack of support for the unit along with losing FDA approval. As this is a substantial savings, staff recommends ordering the units prior to the end of March, with the provision that the City could cancel the order if funds are not budgeted in FY21.

Funding for this purchase will be through the Equipment Replacement Fund and will be paid back to the fund over an eight-year period of equal payments, effectively paying back the full value of the monitors and building up a fund for future replacement.

FISCAL REQUIREMENTS	CITY FUNDS:	\$776,819.14	BUDGETED:	\$0.00
	STATE FUNDS:	\$0.00	AVAILABLE TO TRANSFER:	\$0.00
	FEDERAL FUNDS:	\$0.00	IN CONTINGENCY:	\$0.00
	OTHER SOURCES:	\$0.00 \$0.00 \$0.00	FUNDING FOR THIS ITEM IS FOUND IN THE FOLLOWING ACCOUNT / FUND / CIP: 511-70-21.8960-ERP	
	TOTAL:	\$776,819.14		
	FISCAL IMPACT STATEMENT: Funds are available in the Equipment Replacement Fund to cover the purchase; however, there is no current budget authority in FY20. The monitors will not be paid for until FY21, therefore the City will include this in the FY21 budget request to City Council.			
ADDITIONAL INFORMATION	SUPPORTING INFORMATION NOT ATTACHED TO THE CITY COUNCIL ACTION FORM THAT IS ON FILE IN THE OFFICE OF THE CITY CLERK: 1. 2. 3. 4. 5.			
	IF CITY COUNCIL ACTION INCLUDES A CONTRACT, LEASE OR AGREEMENT, WHO WILL BE RESPONSIBLE FOR ROUTING THE DOCUMENT FOR SIGNATURE AFTER CITY COUNCIL APPROVAL? <input checked="" type="radio"/> Department <input type="radio"/> City Clerk's Office <input type="checkbox"/> Document to be recorded <input type="checkbox"/> Document to be codified			
SIGNATURES	CITY ADMINISTRATOR:		DATE:	
	Philip A. Rodriguez		3/10/2020	
	REVIEWED BY CITY ATTORNEY:		DATE:	
	Richard W. Files		3/9/2020	
	RECOMMENDED BY (DEPT/DIV HEAD):		DATE:	
Lisa Marlin		03/02/2020		
WRITTEN/SUBMITTED BY:		DATE:		
Mary E. Roman / Robin R. Wilson		2/27/2020		