

FROM Jay Colavita Vertosoft LLC 1602 Village Market Blvd, Suite 215 Leesburg, VA 20175

DUNS# 080431574 Cage Code: 7QV38 Federal Tax ID: 81-3911287 Business Size: Small Business sales@vertosoft.com Fax: 571-291-4119 www.vertosoft.com

PHONE 703-568-4703 FOR City of Yuma, AZ ТО Robin Wilson EMAIL robin.wilson@yumaaz.gov ADDRESS 1 City Plz Yuma AZ 85364 United States PHONE 928-373-5116 COPY TO Lisa Marlin Melinda Holmes

QUOTE NUMBER **3947**

DATE December 18, 2019

VALID UNTIL June 29, 2020 at 5:00PM

Workiva New License TIPS Sales Quote - City of Yuma, AZ

Payment Terms - Net 30

Billing Frequency: Annually in Advance Delivery Type: Electronic

Government Customer Ship To: City of Yuma

1 City Plz Yuma, AZ 85364

Robin Wilson Robin.Wilson@yumaaz.gov 928-373-5116

Melinda Holmes Melinda.Holmes@yumaaz.gov 928-373-5112

Lisa Marlin Lisa.Marlin@yumaaz.gov 928-373-5087

TIPS Contract # 200105 Payment Terms - Net 30

Delivery Type: Electronic

Period of Performance - 1 Year

Start Date: 07/01/2020 End Date: 06/30/2021

WDESK-GRFG-01	40,000.00
Workiva	x 3
Wdesk Connected Financial Reporting for Government - Per Unit	55.7% discount
Workiva Premium Support Included	53,160.00
WDESK-GWDATA-01	25,000.00
Workiva Government Wdata	x 3
Wdesk Government Wdata - Per Unit	55.7% discount
Workiva Premium Support Included	33,225.00
Subtotal, includes discount of 108,615.00	86,385.00
Total	\$86,385.00

Year 2 Pricing - \$69,900.00

Subscription Term - 12 months

Workiva Terms and Conditions

P Workiva End User Access Agreement - Public Sector