			Penn Neon Sign Co., Inc			5	Sign Master	S	Sign Pro		
			Yuma, Arizona			Yuma, Arizona			Yuma, Arizona		
		Est Qty			Extended			Extended			Extended
		/UOM	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost
	Police Department										
3.0	Motor Pool Decals										
3.1	"Swoosh Decal"	30	\$256.00	•		\$310.00	•		\$51.84	•	
			\$7,680.00	\$4,500.00	\$12,180.00	\$9,300.00	\$4,500.00	\$13,800.00	\$1,555.20	\$2,895.00	\$4,450.20
	Price Per Sq In	30	\$0.12	\$0.00		\$0.00	\$0.00		\$0.12	\$0.22	
			\$3.60	\$0.00	\$3.60	\$0.00	\$0.00	\$0.00	\$3.60	\$6.60	\$10.20
3.2	YPD Emblem	15	\$175.00	\$93.73		\$48.00	\$15.00		\$16.80	\$28.95	
			\$2,625.00	\$1,405.95	\$4,030.95	\$720.00	\$225.00	\$945.00	\$252.00	\$434.25	\$686.25
	Price Per Sq In	15	\$1.40	\$0.00		\$0.00	\$0.00		\$0.14	\$0.24	
			\$21.00	\$0.00	\$21.00	\$0.00	\$0.00	\$0.00	\$2.10	\$3.60	\$5.70
3.3	POLICE	30	\$232.00	\$75.26		\$210.00	\$55.00		\$32.80	\$77.20	
			\$6,960.00	\$2,257.80	\$9,217.80	\$6,300.00	\$1,650.00	\$7,950.00	\$984.00	\$2,316.00	\$3,300.00
	Price Per Sq In	30	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.22	
			\$6.00	\$0.00	\$6.00	\$0.00	\$0.00	\$0.00	\$3.60	\$6.60	\$10.20
3.4	City of Yuma	30	\$137.60	\$18.73		\$150.00	\$55.00		\$42.00	\$16.25	
			\$4,128.00	\$561.90	\$4,689.90	\$4,500.00	\$1,650.00	\$6,150.00	\$1,260.00	\$487.50	\$1,747.50
	Price Per Sq In	30	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.22	
			\$6.00	\$0.00	\$6.00	\$0.00	\$0.00	\$0.00	\$3.60	\$6.60	\$10.20
			Unit Cost			Unit Cost			Unit Cost		
3.5	One Time Set Up	1		0.00	\$0.00		0.00	\$180.00		.00	\$0.00

Penn Neon Sign Co., Inc **Sign Masters** Sign Pro Yuma, Arizona Yuma, Arizona Yuma, Arizona **Est Qty Extended Extended Extended** /UOM **Unit Cost** Labor Cost Cost Cost Cost Unit Cost Labor Cost **Unit Cost Labor Cost Police Motorcycle Decals** 4.0 4.1 POLICE \$16.80 \$18.70 \$60.00 \$25.00 \$15.00 \$5.00 10 \$168.00 \$187.00 \$600.00 \$250.00 \$150.00 \$50.00 \$355.00 \$850.00 \$200.00 \$0.00 Price Per Sq In \$0.20 \$0.00 \$0.00 \$0.12 \$0.22 10 \$2.00 \$0.00 \$2.00 \$0.00 \$0.00 \$0.00 \$1.20 \$2.20 \$3.40 4.2 POLICE \$5.60 \$18.73 \$30.00 \$25.00 \$8.84 \$5.00 30 \$900.00 \$168.00 \$561.90 \$729.90 \$750.00 \$1.650.00 \$265.20 \$150.00 \$415.20 Price Per Sq In \$0.20 \$0.00 \$0.00 \$0.00 \$0.12 \$0.22 30 \$6.00 \$0.00 \$6.00 \$0.00 \$0.00 \$0.00 \$3.60 \$6.60 \$10.20 4.3 YPD Emblem \$18.00 \$18.75 \$30.00 \$25.00 \$12.60 \$5.00 20 \$360.00 \$375.00 \$735.00 \$600.00 \$500.00 \$1.100.00 \$252.00 \$100.00 \$352.00 \$2.00 Price Per Sq In \$0.00 \$0.00 \$0.00 \$0.12 \$0.22 20 \$0.00 \$40.00 \$40.00 \$0.00 \$0.00 \$0.00 \$2.40 \$4.40 \$6.80 Governor's Emblem 20 \$5.00 \$18.75 \$30.00 \$15.00 \$13.10 \$5.00 \$100.00 \$375.00 \$475.00 \$600.00 \$300.00 \$900.00 \$262.00 \$100.00 \$362.00 Price Per Sq In \$0.00 \$0.22 20 \$0.50 \$0.00 \$0.00 \$0.12 \$10.00 \$0.00 \$0.00 \$0.00 \$0.00 \$2.40 \$4.40 \$6.80 \$10.00 \$18.75 4.5 City of Yuma \$15.00 20 \$10.80 \$50.00 \$17.68 \$10.00 \$216.00 \$375.00 \$591.00 \$1,000.00 \$300.00 \$1,300.00 \$353.60 \$200.00 \$553.60 \$0.00 \$0.22 Price Per Sq In 20 \$0.20 \$0.00 \$0.00 \$0.12

\$4.00

\$0.00

\$0.00

\$0.00

\$2.40

\$4.40

\$6.80

\$0.00

\$4.00

			Penn l	Neon Sign C Yuma, Arizona	•	Inc Sign Masters Yuma, Arizona			Sign Pro Yuma, Arizona			
		Est Qty			Extended			Extended			Extended	
		/ UOM	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	
4.6	Four Digit Number	20	\$7.20	\$18.75		\$25.00	\$15.00		\$7.50	\$5.00		
			\$144.00	\$375.00	\$519.00	\$500.00	\$300.00	\$800.00	\$150.00	\$100.00	\$250.00	
	Price Per Sq In	20	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.22		
			\$4.00	\$0.00	\$4.00	\$0.00	\$0.00	\$0.00	\$2.40	\$4.40	\$6.80	
4.7	One Time Set Up	1	\$	60.00	\$0.00	\$0	0.00	\$0.00	\$0	0.00	\$0.00	
5.0	Police Motorcycle De	ecals										
5.1	Comitted to Excellence	30	\$1.60	\$18.73		\$55.00	\$0.00		\$8.64	\$19.30		
			\$48.00	\$561.90	\$609.90	\$1,650.00	\$0.00	\$1,650.00	\$259.20	\$579.00	\$838.20	
	Price Per Sq In	30	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.26		
	·		\$6.00	\$0.00	\$6.00	\$0.00	\$0.00	\$0.00	\$3.60	\$7.80	\$11.40	
5.2	DIAL 911	30	\$12.00	\$17.07		\$38.00	\$0.00		\$4.80	\$9.65		
			\$360.00	\$512.10	\$872.10	\$1,140.00	\$0.00	\$1,140.00	\$144.00	\$289.50	\$433.50	
	Price Per Sq In	30	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.24		
	·		\$6.00	\$0.00	\$6.00	\$0.00	\$0.00	\$0.00	\$3.60	\$7.20	\$10.80	
5.3	YUMA POLICE	15	\$7.20	\$18.73		\$65.00	\$0.00		\$12.96	\$19.30		
			\$108.00	\$280.95	\$388.95	\$975.00	\$0.00	\$975.00	\$194.40	\$289.50	\$483.90	
	Price Per Sq In	15	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.17		
	- 1		\$3.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00	\$1.80	\$2.55	\$4.35	

			Penn l	Neon Sign C Yuma, Arizona	o., Inc Sign Ma Yuma, Ar					Sign Pro Yuma, Arizona		
		Est Qty	Ех		Extended	Extended		Extended			Extended	
		/ UOM	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	
5.4	www.YumaAz.gov	15	\$4.20	\$18.73		\$60.00	\$0.00		\$6.48	\$13.51		
			\$63.00	\$280.95	\$343.95	\$900.00	\$0.00	\$900.00	\$97.20	\$202.65	\$299.85	
	Price Per Sq In	15	\$0.20	\$0.00		\$0.00	\$0.00		\$0.12	\$0.25		
	·		\$3.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00	\$1.80	\$3.75	\$5.55	
5.5	Visibility Bar	15	\$8.00	\$18.73		\$158.00	\$0.00		\$21.60	\$7.72		
	·		\$120.00	\$280.95	\$400.95	\$2,370.00	\$0.00	\$2,370.00	\$324.00	\$115.80	\$439.80	
	Price Per Sq In	15	\$0.20	\$0.00	·	\$0.00	\$0.00	. ,	\$0.12	\$0.04	•	
	•		\$3.00	\$0.00	\$3.00	\$0.00	\$0.00	\$0.00	\$1.80	•	\$2.40	
			Unit	Cost		Unit	Cost		Unit	Cost		
5.6	One Time Set Up	1	9	0.00	\$0.00	\$0	0.00	\$0.00	\$0	0.00	\$0.00	
6.0	Fleet Vehicles											
6.1	Four Digit Vehicle Number	30	\$4.80	\$0.00		\$35.00	\$0.00		\$2.88	\$9.65		
			\$144.00	\$0.00	\$144.00	\$1,050.00	\$0.00	\$1,050.00	\$86.40	\$289.50	\$375.90	
	Price Per Sq In	30	\$0.20	\$0.22		\$0.00	\$0.00		\$0.12	\$0.40		
			\$6.00	\$6.60	\$12.60	\$0.00	\$0.00	\$0.00	\$3.60	\$12.00	\$15.60	
6.2	10.5" Color Logo	30	\$37.50	\$0.00		\$68.00	\$0.00		\$13.96	\$19.30		
	-		\$1,125.00	\$0.00	\$1,125.00	\$2,040.00	\$0.00	\$2,040.00	\$418.80	\$579.00	\$997.80	
	Price Per Sq In	30	\$0.27	\$0.22	•	\$0.00	\$0.00	· •	\$0.14	\$0.19		
	•	-	\$8.10	\$6.60	\$14.70	\$0.00	\$0.00	\$0.00	\$4.20	\$5.70	\$9.90	

			Penn I	Neon Sign C	o., Inc		Sign Master	S	Sign Pro			
		Est Qty / UOM	Yuma, Arizona				Yuma, Arizona	ì	Yuma, Arizona			
					Extended			Extended			Extended	
			Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	Unit Cost	Labor Cost	Cost	
6.3	6" Color Log	30	\$4.50	\$0.00		\$38.00	\$0.00		\$4.62	\$13.51		
			\$135.00	\$0.00	\$135.00	\$1,140.00	\$0.00	\$1,140.00	\$138.60	\$405.30	\$543.90	
	Price Per Sq In	30	\$0.25	\$0.00		\$0.00	\$0.00		\$0.14	\$0.40		
			\$7.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$4.20	\$12.00	\$16.20	
6.4	"OFFICIAL USE ONLY"	15	\$2.40	\$0.00		\$10.00	\$0.00		\$1.14	\$5.79		
	ONET		\$36.00	\$0.00	\$36.00	\$150.00	\$0.00	\$150.00	\$17.10	\$86.85	\$103.95	
	Price Per Sq In	15	\$0.20	\$0.22	400.00	\$0.00	\$0.00	V 100100	\$0.12			
			\$3.00	\$3.30	\$6.30	\$0.00		\$0.00	\$1.80		\$10.80	
6.5	Additional Decals	30	\$7.20	\$0.00		\$28.00	\$0.00		\$3.96	\$9.65		
			\$216.00	\$0.00	\$216.00	\$840.00	\$0.00	\$840.00	\$118.80	\$289.50	\$408.30	
	Price Per Sq In	30	\$0.25	\$0.00		\$0.00	\$0.00		\$0.12	\$0.29		
			\$7.50	\$0.00	\$7.50	\$0.00	\$0.00	\$0.00	\$3.60	\$8.70	\$12.30	
			Unit	Cost		Unit	Cost		Unit	Cost		
6.6	One Time Set Up	1	\$0	.00	\$0.00	\$0	.00	\$0.00	\$0	0.00	\$0.00	
		Total			\$37,967.60			\$47,880.00			\$17,418.25	
R = R	ecommended									R		