



## REQUEST FOR CITY COUNCIL ACTION

**MEETING DATE:** June 7, 2017

**DEPARTMENT:** City Attorney

**DIVISION:**

- ☒ Motion
- ☐ Resolution
- ☐ Ordinance - Introduction
- ☐ Ordinance - Adoption
- ☐ Public Hearing

**TITLE:**

Renewal of City's Insurance Coverage for Fiscal Year 2017-18

**SUMMARY RECOMMENDATION:**

Authorize insurance coverage for Property, Public Liability (including Employee Benefits, Public Officials, Employment Practices, Liquor, Law Enforcement and Auto), Excess Liability, Crime/Dishonesty, Underground Storage Tanks, Excess Workers Compensation, Cyber Liability and Auto Physical Damage coverage for fiscal year 2017-18 in the total amount of \$905,180.40. (City Attorney) (Richard W. Files)

**REPORT:**

To protect the City of Yuma and its taxpayers, the City purchases insurance coverages through policies of insurance every fiscal year. The City's insurance broker, Willis Tower Watson (Willis), evaluates the City's insurance needs and obtains proposals each year for renewal of the City of Yuma's insurance coverage. For the last several years, City staff (City Risk Management and the City Attorney's Office) has identified three overarching goals when obtaining insurance for the City: (1) no reduction in coverage limits; (2) no increase in the self-insurance retention amount; and (3) a total premium that is about equal to the 2016-2017 premiums. These goals are somewhat ambitious as every year, private insurance carriers leave the marketplace, leaving less competition in a litigious climate.

Based on its analysis and the City's stated goals, Willis is providing a recommendation for renewal of the City's insurance policies for fiscal year 2017-2018. All insurance companies recommended have A.M. Best's rating of A (Excellent) or A+ or A++ (Superior) and a minimum of \$50 million in Policyholders' Surplus. The City's current primary insurance carrier is Travelers Insurance Company, which provided the recommended quote for Property Coverage (including Equipment and Auto coverage), General Liability and Excess Liability Coverage. The recommended Excess Workers' Compensation carrier is Safety National Casualty Company, the recommended Crime coverage carrier is American International Group (AIG), and the recommended Underground Storage Tank Liability coverage carrier is Great Divide Insurance Company.

**SUMMARY OF COVERAGE:**

Property Coverage: Property coverage includes City-owned real property, City-owned leased property, and real properties operated by the independent Housing Authority of the City of Yuma (HACY). For insuring fiscal year 2017-2018, there are 165 covered properties with coverage limits of \$363,183,693. Under this insuring agreement, the Property coverage deductible remains \$5,000. The insuring

agreement also provides for flood and earthquake coverage, subject to a \$100,000 deductible. The City Property coverage is Blanket Coverage at replacement cost.

City Equipment coverage includes all (non-auto) City Equipment valued over \$15,000 with a \$5,000 deductible. For insuring fiscal year 2017-2018, City Equipment Value limit is \$9,550,070.

City Auto Physical Damage coverage includes all City Vehicles valued over \$30,000 with a \$5,000 deductible. For insuring fiscal year 2017-2018, there are 507 covered automobiles and City Auto Physical Damage Value limit is \$27,595,523.

Liability and Excess Liability Coverage: Liability and Excess Liability Coverage total \$15 million with a \$1 million base liability policy and a \$14 million excess liability (umbrella) policy. Coverage examples include liquor liability, employee benefits, public entity management, employment practices, law enforcement liability, automobile liability, and cyber liability.

For insuring fiscal year 2017-2018, the City's self-insured retention (SIR) for Liability coverage remains \$300,000 per occurrence. The base coverage and excess umbrella coverage limits apply to all insured perils with two exceptions: emergency medical technician (EMT) liability has a \$4 million limit; sewer back up liability has a \$4 million sublimit and general liability coverage contains a clear lead exclusion.

Excess Workers Comp: The City is self-funded through an SIR for its statutorily-mandated workers compensation insurance. Excess insurance will limit the City exposure to workers compensation claims above the SIR. The 2017-2018 fiscal year excess workers compensation coverages remain the same, with a City SIR of \$700,000 for fire and police employees, and \$600,000 for all other City employees.

Crime/Dishonesty: Crime insurance coverage provides for situations such as employee theft, depositor forgery and alteration, theft, disappearance and destruction (money, securities and other property), computer and fund transfer fraud and impersonation fraud coverage. The impersonation fraud coverage has a policy limit of \$100,000 while the remaining perils in the Crime coverages have policy limits of \$1,000,000 with a \$10,000 deductible.

Underground Storage Tanks (UST): The UST coverage is for three underground storage tanks located in the City Shop Yard. This coverage is for third party liability, corrective action and clean-up costs that may be incurred due to any leaks. The UST coverage has policy limits of \$1,000,000 per occurrence, \$1,000,000 aggregate and a \$25,000 deductible and 10% of the loss.

For reference, the table below summarizes the total premium costs.

Type of Coverage	Insurer	Premium
Property, Liability, Excess Liability, Vehicle Auto Damage	Travelers	\$ 761,984.00
Excess Work Comp	Safety National	\$ 132,599.00
Crime and Dishonesty	AIG	\$ 5,876.00
Underground Storage Tanks	Great Divide	\$ 4,721.40
Total Insurance Premiums		\$ 905,180.40

The total insuring premium for fiscal year 2016-2017 was \$869,917.64. The premium for insuring year 2017-2018 coverages presented represents a 4.1% increase.

**STAFF RECOMMENDATION:**

Recommendation is made to approve insurance coverage with the carriers and in the amounts shown above.

FISCAL REQUIREMENTS	CITY FUNDS:	\$905,180.40	BUDGETED:	\$995,816.00
	STATE FUNDS:	\$0.00	AVAILABLE TO TRANSFER:	\$0.00
	FEDERAL FUNDS:	\$0.00	IN CONTINGENCY:	\$0.00
	OTHER SOURCES:	\$0.00 \$0.00 \$0.00	FUNDING FOR THIS ITEM IS FOUND IN THE FOLLOWING ACCOUNT / FUND / CIP: 502-2010.6301 & 531-9010.6301	
	TOTAL:	\$905,180.40		
	FISCAL IMPACT STATEMENT:			
ADDITIONAL INFORMATION	SUPPORTING INFORMATION NOT ATTACHED TO THE CITY COUNCIL ACTION FORM THAT IS ON FILE IN THE OFFICE OF THE CITY CLERK:			
	1. 2. 3. 4. 5.			
ADDITIONAL INFORMATION	IF CITY COUNCIL ACTION INCLUDES A CONTRACT, LEASE OR AGREEMENT, WHO WILL BE RESPONSIBLE FOR ROUTING THE DOCUMENT FOR SIGNATURE AFTER CITY COUNCIL APPROVAL?			
	<input type="radio"/> Department <input type="radio"/> City Clerk's Office <input type="checkbox"/> Document to be recorded			
SIGNATURES	CITY ADMINISTRATOR:		DATE:	
	Gregory K. Wilkinson		5/31/2017	
	REVIEWED BY CITY ATTORNEY:		DATE:	
	Richard W. Files		5/30/2017	
	RECOMMENDED BY (DEPT/DIV HEAD):		DATE:	
SIGNATURES	WRITTEN/SUBMITTED BY:		DATE:	