#### Q-253984-44055.833JL

Issued: 08/12/2020



Quote Expiration: 09/30/2020

Account Number: 106783

Payment Terms: Net 30 Delivery Method: Fedex - Ground

## Axon Enterprise, Inc. 17800 N 85th St. Scottsdale, Arizona 85255 United States

Phone: (800) 978-2737

#### **SHIP TO**

Kyle Dandoy Yuma Police Dept. - AZ 1500 S 1ST AVE YUMA, AZ 85364 US

## **BILL TO**

Yuma Police Dept. - AZ ATTN: ACCOUNTS PAYABLE ONE CITY PLAZA YUMA, AZ 85364 US

#### SALES REPRESENTATIVE

Jason Laumeyer Phone: Email: jlaumeyer@axon.com Fax:

#### PRIMARY CONTACT

Kyle Dandoy Phone: (928) 373-4716 Email: kyle.dandoy@yumaaz.gov

#### Year 1

ltem	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Axon Plans	& Packages					
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	1	0.00	0.00	0.00
20248	TASER 7 EVIDENCE.COM ACCESS LICENSE	60	70	0.00	0.00	0.00
20246	TASER 7 DUTY CARTRIDGE REPLACEMENT ACCESS LICENSE	60	70	0.00	0.00	0.00
Hardware						
20160	TASER 7 HOLSTER - SAFARILAND, RH+CART CARRIER		58	0.00	0.00	0.00
20161	TASER 7 HOLSTER - SAFARILAND, LH+CART CARRIER		12	0.00	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		1	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		280	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART		280	0.00	0.00	0.00
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R		70	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		70	0.00	0.00	0.00
20018	TASER 7 BATTERY PACK, TACTICAL		84	0.00	0.00	0.00
20041	TASER 7 BATTERY PACK WARRANTY, 4- YEAR		84	0.00	0.00	0.00

## Year 1 (Continued)

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware (	Continued)					
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	0.00	0.00	0.00
20042	TASER 7 DOCK & CORE WARRANTY, 4- YEAR		1	0.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	0.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	0.00	0.00	0.00
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		420	0.00	0.00	0.00
22181	TASER 7 INERT CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		100	0.00	0.00	0.00
80090	TARGET FRAME, PROFESSIONAL, 27.5 IN. X 75 IN., TASER 7		1	75.00	0.00	0.00
74200	TASER 7 6-BAY DOCK AND CORE		1	1,500.00	0.00	0.00
70033	WALL MOUNT BRACKET, ASSY, EVIDENCE.COM DOCK		1	43.90	0.00	0.00
20050	HOOK-AND-LOOP TRAINING (HALT) SUIT		1	750.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	70	720.00	0.00	0.00
20135	OCULUS GO STANDALONE VIRTUAL REALITY HEADSET		1	0.00	0.00	0.00
20247	TASER 7 ONLINE TRAINING CONTENT ACCESS LICENSE	60	70	0.00	0.00	0.00
20249	VR EMPATHY DEVELOPMENT STARTER CONTENT ACCESS	60	70	0.00	0.00	0.00
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	0.00	0.00	0.00
80087	TASER 7 TARGET, CONDUCTIVE, PROFESSIONAL (RUGGEDIZED)		1	150.00	0.00	0.00
					Subtotal	0.00
					Estimated Shipping	0.00
					Estimated Tax	0.00
					Total	0.00

## Year 1 - Trade In

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Other						
20104	TASER 7 TRADE-IN UPFRONT PURCHASE		61	0.00	0.00	0.00
20148	TASER 7 TRADE-IN CEW TAP		61	0.00	0.00	0.00
20150	TASER 7 TRADE-IN CARTRIDGE		6,000	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## **Spares**

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
20008	TASER 7 HANDLE, HIGH VISIBILITY (GREEN LASER), CLASS 3R		2	0.00	0.00	0.00
20040	TASER 7 HANDLE WARRANTY, 4-YEAR		2	0.00	0.00	0.00
					Subtotal	0.00
					Estimated Tax	0.00
					Total	0.00

## Year 2

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		280	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	70	720.00	703.09	49,216.30
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	49,216.30
					Estimated Tax	3,961.91
					Total	53,178.21

## Year 3

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		280	0.00	0.00	0.00
22178	TASER 7 HOOK-AND-LOOP TRAINING (HALT) CARTRIDGE, CLOSE QUART		280	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	70	720.00	703.09	49,216.30
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	49,216.30
					Estimated Tax	3,961.91
					Total	53,178.21

## Year 4

Item	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		280	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	70	720.00	703.09	49,216.30
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.00	0.00
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	49,216.30
					Estimated Tax	3,961.91
					Total	53,178.21

## Year 5

ltem	Description	Term (Months)	Quantity	List Unit Price	Net Unit Price	Total (USD)
Hardware						
22176	TASER 7 LIVE CARTRIDGE, CLOSE QUARTERS (12-DEGREE)		280	0.00	0.00	0.00
Other						
20237	TASER 7 CERTIFICATION BUNDLE PAYMENT	12	70	720.00	703.23	49,226.10
20120	TASER 7 INSTRUCTOR COURSE VOUCHER		1	0.00	0.17	0.17
20119	TASER 7 MASTER INSTRUCTOR SCHOOL VOUCHER		1	0.00	0.00	0.00
					Subtotal	49,226.27
					Estimated Tax	3,962.70
					Total	53,188.97

**Grand Total** 212,723.60



## Discounts (USD)

Quote Expiration: 09/30/2020

List Amount	254,518.90
Discounts	57,643.73
Total	196,875.17

<sup>\*</sup>Total excludes applicable taxes

# **Summary of Payments**

Payment	Amount (USD)
Year 1	0.00
Year 1 - Trade In	0.00
Spares	0.00
Year 2	53,178.21
Year 3	53,178.21
Year 4	53,178.21
Year 5	53,188.97
Grand Total	212,723.60

#### **Notes**

OMNIA Contract No. 151089 is used for pricing and purchasing justification, terms & conditions

Execution of this quote will terminate contracts associated with Q-66676 (executed contract #00007472), Q-127029 (executed contract #00013702), and Q-21732 (executed contract #00004168) with Axon and will start a new 60 month contract.

Trade in discount \$55,124.83 (\$3K cartridges, \$10,980 Handles, \$41,144.83 CEW TAP). Target+Frame 100% discount (\$225) Dock+Wall Mount 100% discount (\$1,543.90)

HALT 100% discount (\$750)

Purchase of TASER 7 are governed by the TASER 7 Agreement located at https://www.axon.com/legal/sales-terms-and-conditions and not the Master Services and Purchasing Agreement referenced below.

Tax is subject to change at order processing with valid exemption.

#### **Axon's Sales Terms and Conditions**

This Quote is limited to and conditional upon your acceptance of the provisions set forth herein and Axon's Master Services and Purchasing Agreement (posted at <a href="https://www.axon.com/legal/sales-terms-and-conditions">www.axon.com/legal/sales-terms-and-conditions</a>), as well as the attached Statement of Work (SOW) for Axon Fleet and/or Axon Interview Room purchase, if applicable. Any purchase order issued in response to this Quote is subject solely to the above referenced terms and conditions. By signing below, you represent that you are lawfully able to enter into contracts. If you are signing on behalf of an entity (including but not limited to the company, municipality, or government agency for whom you work), you represent to Axon that you have legal authority to bind that entity. If you do not have this authority, please do not sign this Quote.

Signature:	Date:	
Name (Print):	Title:	
PO# (Or write N/A):		

Please sign and email to Jason Laumeyer at jlaumeyer@axon.com or fax to

Thank you for being a valued Axon customer. For your convenience on your next order, please check out our online store buy.axon.com

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***Axon Internal Use Only***					
		SFDC Contract#:			
		Order Type: RMA#: Address Used:			
Review 1	Review 2	SO#:			
Comments:					